# ***CURRICULUM VITAE***

1. ***Family name:*** Abdel Aziz
2. ***First name:*** Hatem
3. ***Date of birth:*** 01/09/1971
4. ***Nationality:*** Egyptian
5. ***Civil status:*** Married
6. ***E-Mail:*** [***sofinoti2000@yahoo.com***](mailto:sofinoti2000@yahoo.com)

**: *dr.ha.aziz@gmail.com***

1. ***Mobile No.:*** 002- 01001330066
2. ***Education:***

***8.1 Academic Qualification:***

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| **Institutions** | Arab Academy For Science , Technology And Maritime Transport (AASTMT) Co Channel with Corllins university USA |
| **Date: from (month/year) to (month/year)** | July 2007 – Jan 2011 |
| **Degree(s) or Diploma(s)** | PhD. in Quality Management |
| **Supervision** | Prof. Dr.Sherif Abdel Mouty El Araby, AASTMT Vice President for Quality |
| **Thesis’** | A Framework For Continues Improvement in Egyptian Higher Education Sector  Grade: **Excellent** |

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| **Institutions** | Arab Academy For Science , Technology And Maritime Transport (AASTMT) |
| **Date: from (month/year) to (month/year)** | October 2003 – August 2005 |
| **Degree(s) or Diploma(s)** | M.Sc. in Total Quality Management |
| **Supervision** | Prof. Dr. Ahmed El Kashlan,  Faculty Dean of Engineering, AASTMT |
| **Thesis’** | A guide line for Establish Quality Assurance Management System in Arab Academy for Science, Technology and Maritime Transport  Grade: **Excellent** |

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| **Institutions** | Arab Academy For Science , Technology And Maritime Transport (AASTMT) |
| **Date: from (month/year) to (month/year)** | October 1996– July 1998 |
| **Degree(s) or Diploma(s)** | Academic Diploma  in Total Quality Management  Grade: **Excellent** |

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| **Institutions** | Egyptian Ministry of Transportation & Arab Academy for Science, Technology and Maritime Transport (AASTMT) |
| **Date: from (month/year) to (month/year)** | Jun.1993- Jun.1994 |
| **Degree(s) or Diploma(s)** | Certified Third Marine Engineering, (Ship-Aida 4) & One Year Sea Service.  Grade: **Excellent** |

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| **Institutions** | Faculty of Engineering ,  Arab Academy For Science , Technology And Maritime Transport (AASTMT) |
| **Date: from (month/year) to (month/year)** | January 1991 – January 1996 |
| **Degree(s) or Diploma(s)** | B.Sc., Mechanical & Marine Engineering  Grade : Very Good |
| **Project** | Implementing Quality Assurance Management System According International Standard (ISO 9001/1994) in Alexandria Port  Grade: **Excellent** |

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| **High School** | Tabary El Hegas School – Heliopolis- Cairo, Egypt. |
| **Primary & Preparatory** | EL Tawfekya School – Heliopolis- Cairo, Egypt |

1. ***Academic Experience:***

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| **Date** | Feb 2015 – To Date |
| **Location** | Head Office ,Cairo ,Egypt |
| **Company** | Arab Academy for Science & Technology & Maritime Transport |
| **Position** | Head of Planning & Follow up Department  Student Affairs & Head of the follow up committee of strategic plan academy |
| **Description** | Planning & Follow up all Activities at Deanery of Student Affairs & Academy Strategic Plan |

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| **Date** | July 2012 – Jan 2015 |
| **Location** | Head Office ,Cairo Branch & Middle East |
| **Company** | Productivity & Quality Institute PQI  Arab Academy for Science & Technology& Maritime Transport |
| **Position** | Assistant Dean, Quality Management & Business Development |
| **Description** | Managing, F0llow up all the Institute Activities & Development Business In Middle East  (AASTMT Projects, Training ,Consultation in Management Systems & TQM Post Graduate – Diploma - Master - PHD ) |

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| **Date** | Sept. 2011 – July 2012 |
| **Location** | Cairo – Egypt |
| **Company** | Industry Service Complex - ISC  Arab Academy for Science & Technology & Maritime Transport |
| **Position** | Head of Cairo Branch  Arab Academy for Science & Technology& Maritime Transport |
| **Description** | Managing the ISC activities at Cairo Branch & Development business to equip some of the productive research workshops with all design and manufacture equipment needed for the production of applied projects in accordance with the standard specifications |

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| **Date** | Oct. 2010 – Sept. 2011 |
| **Location** | Cairo – Egypt |
| **Company** | Education & Quality Assurance Affairs  Arab Academy for Science & Technology& Maritime Transport |
| **Position** | Head of Cairo Branch  Arab Academy for Science & Technology& Maritime Transport |

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| **Date** | Oct. 2008 – Sept. 2011 |
| **Location** | Cairo – Egypt |
| **Company** | Productivity & Quality Institute – PQI  Arab Academy for Science & Technology& Maritime Transport |
| **Position** | Assistant Dean  Productivity & Quality Institute |
| **Description** | Managing & Directing the Branch activities Project Manager for Establishing , implementing, auditing & Coordination Management Systems in Cairo Branch, All Faculties Supervising & Teaching post graduating study (diploma ,master, PhD for total quality management) Instructor & Supervising Training Program for organization /individual in soft skills and quality management |

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| **Date** | Aug. 2005 – Sept. 2008 |
| **Location** | Cairo – Egypt |
| **Company** | National Quality Institute - NQI  Egyptian Ministry of Foreign Trade & Industry |
| **Position** | Executive Directory  National Quality Institute |
| **Description** | Managing & Follow up the Institute Activities |

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| **Date** | Aug. 2000 – July 2005 |
| **Location** | Cairo – Egypt |
| **Company** | Productivity & Quality Institute - PQI  Arab Academy for Science & Technology& Maritime Transport |
| **Position** | Project Manager / Instructor and Deputy Dean for Institute Arab Counters Branch ( LIBYA, SAUDI AREBYA, BAHREN, OMAAN, UAE, QATAR) |
| **Description** | Supervise & Manage all Institute activity in Arab Counters Branch (AASTMT Projects ,Training ,Consultation in Management Systems & TQM Post Graduate – Diploma - Master - PHD ) |

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| **Date** | Feb. 1998 – July 2000 |
| **Location** | Alexandria – Egypt |
| **Company** | Productivity & Quality Institute - PQI  Arab Academy for Science & Technology& Maritime Transport |
| **Position** | Senior Consultant/ Instructor  Productivity & Quality Institute |
| **Description** | Project Manager & Team Leader for Establishing and implementing QMS /EMS/OHSAS and Other Management Systems |

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| **Date** | Feb. 1996 – Jan. 1998 |
| **Location** | Alexandria – Egypt |
| **Company** | Productivity & Quality Institute - PQI  Arab Academy for Science & Technology& Maritime Transport |
| **Position** | Consultant / Instructor  Productivity & Quality Institute |
| **Description** | Establishing and implementing QMS /EMS/OHSAS and All Management Systems |

1. ***Language skills:***

(Mark 1 to 5 for competence – 1 being the lowest skill level and 5 complete fluency)

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| **Language** | **Reading** | **Speaking** | **Writing** |
| Arabic | 5 | 5 | 5 |
| English | 5 | 4 | 5 |

1. ***Membership of professional bodies (Affiliation) :***

* Member of Charter Quality Assurance CQA (IRCA);
* Member of QMI Scotland;
* Membership of IQA ( Institute of Quality Assurance);
* Member of the American Society for Quality (ASQ);
* Registered Quality Lead Auditor in international registration, certification auditor (IRCA);
* Authenticated Quality/Environmental Lead auditor from TUV Rheinland
* Registered EMS Lead Auditor ISO14001 IRCA
* Registered Quality/Environmental First Tutor by international registration, certification auditor (CQI);
* Member “Egyptian Society for Quality” (ESQ)
* Member National Quality Institute (NQI)
* Egypt Engineers Syndicate.

1. ***Other skills (e.g. computer literacy, etc):***

* Microsoft Office,
* Visual Basic,
* Excel,
* Microsoft WinWord,
* Power point.

1. ***Years within the firm (Experience) :***

More than 20 years’ experience

1. ***Professional Experience :***

***14.1 Present Position:***

Department Head for Planning & Follow up Activities at Deanery of Student Affairs,

Head of follow up committee of academy strategic plan - Arab Academy for Science & Technology & Maritime Transport (AASTMT), League of Arabian Countries.

* Managing, Supervising, Planning and follow up the student affairs Department and Activities In Cairo Head office such as:
* The Dean office affairs,
* Students excellence fund,
* Student solidarity fund,
* Unit of Information and databases and archive system,
* Student Sports Activity,
* Student Social activity,
* Student Cultural Activity,
* Student Media Activity,
* Housing and Student Accommodation,
* Student Transportation,
* Student Food System,
* Student Cafeterias services,
* Student Complaints services,
* Student appeal services,
* Student with special needs services,
* Student Social Services, Student Medical Services,
* Student Supervision and Discipline,
* Foreign Students and non-resident Services,
* Services for Student Training rehabilitation of Labour market,
* Studies for Deanship Business Development,
* Planning and follow-up business studies deanship,
* Employees Training Deanship,
* Evaluate the performance of employees,
* Student Security and Safety Services,
* Control of Student Food Safety,
* Internal Audit System for Deanship Activity.
* Participation to Preparation, Develop and Establish a new Version of Academy Strategic Plan;
* Supervising, support, Auditing and Follow-up all Academy Colleges and units to make sure the implementation of Academy strategic plan;
* Implement Training Program, Workshops, Coach and Meetings for all staff and employees to raise awareness of the Academy Strategic Plan;
* Writing quarterly reports to determine the status of implementation and evaluated the colleges and units operated according academy strategic plan;
* Professor assistance (Teaching in Post Graduate programme in sum Topics as: quality assurance, quality management and total quality management) since 2000;
* Develops, Supervising & Instructor for Training programmes to Academy / individual in field as: soft skills, quality management & Management Courses;
* Works with Human Resources for recruitment of deanship and support staff;
* Works with the academic leadership to develop, implement, assess and improve all academic policies for the Program;
* Prepares the annual budget, Monitors and controls expenditures;
* Promotes the programs and its events;
* Responds to students and the community regarding activity and services questions and concerns;
* Works with Deanship and staff in ordering other supplies;
* Participates in performance management and development of the deanship and staff;
* Works in close collaboration with department heads, colleges members and members of higher administration;
* Works collaboratively with other academic departments to ensure curriculum relevance and currency;
* Follow up & control all activates in departments are implementing according existing systems in academy, and suggested the corrective and preventive action to continual improvement in AASTMT services;
* Leads and supports deanship and staff in the development and implementation of activities and services relevant to the mission of the Program.

***14.2 Others Experience:***

* **Free-Lancing & Assignments Auditor:** Lead Auditor in QMS, EMS OHSAS at TUV Rheinland. As international certification body;
* **Free-Lancing & Assignments Instructor / Tutor:** Develop curriculums, Supervising Institute Training programmes to organization / individual, Instructor for training courses as: Quality, Quality Assurance, Quality Management and Total Quality Management. (More than 2000 training day) in sum privet company and governmental organizations (service & industry sectors) ;
* **Free-Lancing & Assignments Consultant:** Establish, Develop, Implement, Maintain and Audit a management system and quality management system , environmental management system, occupational health and safety system , business process re-engineering system, re-strictures system and all systems related management standards to services & productioncompany or organizations. At sum governmental ministries & organizations in Egypt & Arab countries. As Project Manager;
* **Free-Lancing & Assignments Lecture/ Professor:** Establish post graduating program, Develop curriculums program and teaching courses for post graduating study (diploma, master, PhD) in sum Topics as: quality, quality assurance, quality management and total quality management),at premium university in middle east. As Project Manager/ Team Leader;

***14.3 Past Experiences and References:***

**I**ts main activities comprise**:**

* ***Consultation Services*** in the provision of technical/management assistance for organizations, entities and companies seeking the establishment, Documented, implemented, Auditing Systems for business continual improvement as: quality, environmental, and health and safety management systems meeting the requirements of the ISO 9001, ISO 14001and OHSAS 18001 standards respectively, HACCP 22000, ISO/TS 16949, ISM Code, Management Systems, Business Process Re-engineering, Business Process Re-structures, Re-Organizations, Planning, Business Development, Quality Cost, Quality Assurance Systems, Integrated Systems, Improvement Systems, Maintaining Systems, Auditing Systems, Select & Evaluating Supply Systems, International Shipping /Port Systems According ISPS code and much more. The pre-qualification in this domain contains a long list of clients both in Egypt and in the Arab countries working in various sectors of manufacturing and service industries (Table 14.4);
* ***Training Services*** in the areas of quality, environmental, and health and safety system’s awareness, documentation, Internal/Lead Auditing, Total Quality Management (TQM), quality control, team-building and problem-solving, process mapping, decision making, and technical and managerial skills.

***Training Fields of Expertise:*** Design & delivery of over 60 training program courses on quality control, quality assurance, Total quality management, Environmental management & related topics for different managerial levels in Egypt & Arab countries such as the following are but a sample:

* Total Quality management principles;
* Quality Documentation;
* Internal Auditing;
* Strategic human resources planning ;
* Problem solving techniques;
* Quality Awareness;
* Environmental management systems;
* Quality costing;
* Strategic Decision – Making;
* Statistical techniques;
* Strategic logistics management;
* Quality Assurance.
* ***Graduate Studies:***
* Leading for Establish, Supervisor & coordinating post graduating program in Cairo branch of quality & productivity institute at AASTMT, Kingdom of Saudi Arabian, Sultanate Oman and Republic of Libya.;
* Develop curriculums program and teaching courses for post graduating study (diploma, master, PhD in the Topic as: quality, quality assurance, quality management and total quality management), at premium university in Middle East;
* Leads and supports in the planning and development of class schedules and assigns program workload;
* Leads curriculum development, establish learning objectives and outcomes;
* Works collaboratively with other academic departments to ensure curriculum relevance and currency;
* Follow up & control all activates in departments are implementing according existing systems in post graduate program, University services and suggested the corrective and preventive action to continual improvement in university services;
* Leads and supports program and staff in the development and implementation of academic programs and services relevant to the mission of the Program;
* A postgraduate program is provided at the institute/ university, leading to a postgraduate Diploma, Masters and PhD of Science in Quality Management Program;
* Leads Establish a Program of Diploma of Quality Management (DQM):

This diploma is one scholar year (2 semesters), delegates study 6 courses to fulfil the requirements of the DQM;

* Leads Establish a Program of Masters of Quality Management (MQM):

Masters of Quality Management is 2 scholar years (4 semesters), delegates study 12 courses and submits a thesis to fulfil the requirements of the MQM;

* Leads Establish a Program of Doctorate of Quality Management PHD (DQA): Doctorate of Quality Management is 3 scholar years (6 semesters), delegates study 10 courses and submits a thesis to fulfil the requirements of the PHD (DQM).

Among the exhaustive list of clients for offered training, consultancy post graduate program services in the successful establishment and implementation of Quality, Environmental and Health and Safety Systems, Management Systems, Business Process Re-engineering, Business Process Re-structures, Re-Organizations, Planning, Business Development, Quality Cost, Quality Assurance Systems, Integrated Systems, Improvement Systems, Maintaining Systems, Auditing Systems, Select & Evaluating Supply Systems, International Shipping /Port Systems According ISPS code. Design & provision of projects for productivity & Quality systems improvement for over than 200 companies & organizations in Egypt & Arab countries such as the following are but a sample:

* 1. ***Major Clients:***

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| ***Company / Organization Name*** | |
| Alex Tire Company | Egyptian Copper Works Company |
| Queen Interiors Furniture Company | Nile Textile Company |
| El-Nasr Tanning Company | United Arab Co. for Stevedoring |
| The International Company for Industrial Development (Devco) | Arab Academy for Science and Technology and Maritime Transport |
| Sika Egypt FOR construction Chemicals Co. | El-Golan Jeansware (Syria) |
| Itag for Computers | Teefour for Printing (Syria) |
| Memphis Shipping Agency | Seeza Adidas Clothing (Syria) |
| Unifarma for Pharmaceutical Products (Syria) | Amoun Shipping Agency |
| **Oriental Petrochemicals Co. (OPC)** | Asas for construction (Saudi Arabia) |
| Dorra Group | Space for construction |
| Construction &Supplier Industries Co. | **Sumed Port** |
| World Trans Agency | **Ghaleb Port** |
| Alexandria Ambulance Services | **WEPICO. Alhamra Port** |
| **Al naser Mining Co. Ports** | **Alexandria Port.** |
| Egyptian Traders | **PYRAMIDS for Maritime** |
| Futures Windows Center for Computer training | **Petro Environmental Services Company (PESCO)** |
| **Sub Sea Petroleum Services Co.** | **Middle east Excitation &Shipping Agencies** |
| **Off-Shoring Protection Petroleum Co.** | **Ports &Lights Authorities** |
| **Misr Petroleum Co.** | **Gulf of United Gas Derivatives Petroleum Co. (GUPCO)** |
| Diamond Textile (Lorenzo) | **United Gas Derivatives Port** |
| Industrial Modernization Centre (IMC) | Ragab Sons Co |
| **JORDANIAN EGYPTIAN FAJR for Natural Gas Transmission & Supply Co. Ltd (JORDAN)** | **EGYPTIAN FAJR for Natural Gas Transmission & Supply Co. Ltd** |
| Arcons for Engineering and Construction | National Quality Institute (NQI) |
| EUP pharmaceuticals | Century 21 Tiba Reality |
| Africa Silo Company | IGCSE International Secondary School (AASTMT) |
| Egyptian International Co. for Exporting | OMAT Poultry Co. (Saudi Arabia) |
| El Wadi Co. for Exporting Agriculture Products | Bahlas for Carpet (Saudi Arabia) |

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| ***Company / Organization Name*** | |
| Red Sea Navigation Company | The Arabian Co. for Perfume &Detergent (Saudi Arabia) |
| Tymor Language School | Misr Fire Estinguisher Company |
| BRC Al-Fadle for Steel Derivatives (Saudi Arabia) | Atlas Agencies |
| Al-Gheriany Co. for Engineering Works | Trans Misr Co. for Shipping &Agencies |
| Sea Gull Agencies | Red Mar Agencies |
| Ibrahim Obeid Hospital | **Protsaid Port.** |
| Academic Library | **Demitta Port.** |
| Delmon University in Kingdom of Bahrain | Science and Technology College in Saudi Arabian |
| Productivity & Quality Institute in Sultanate Oman | Productivity & Quality Institute In Saudi Arabian |
| Arab Academy for Science & Technology& Maritime Transport In Libya | Productivity & Quality Institute In Syria |
| Egyntex Co. for Exporting Agriculture Products | **Belayim Petroleum Co. (PETROBEL)** |
| **Misr Edco.** | **United Gas Derivatives Oil Co.(SUCO)** |
| Egyptian company for navigation. | Demiline for marine navigation |
| **Sumed Co.** | MARADIVE. |
| Car Gaz Co. | FAMCO. |
| Link Misr Co. (Manufacturing of Storage Products) | **United Gas Derivatives Co. (UGDC)** |
| Alexandria Automotive Casting Co. | **Egyptian Liquified Natural Gaz (Egyptian LNG)** |
| Maritime Research &Consultancy Center (MRCC) | **Westren Desert Operation Petroleum Co. ( WEPCO)** |
| Abu-Simbel and Tiba Shipping Agency | Tariq El-Harir for Tourism (Syria) |
| General Egyptian Co. for Warehouse | Tarq Bin Ziad for Publishing (Syria) |
| Damascus Co. for Chocolate (Syria) | The Egyptian Company for Supplies |
| Canal Shipping Agency | Productivity &Quality Institute |
| Canal Co.For Constructing | **Misr for Chemical Industries** |
| Oriental Mobico Shipping Co. | Egyptian Company for Ship Building and Repair |
| AMEASTER Shipping Co. | Alryaddah Language School |
| General Motors Egypt (GME) | Alyosr Co. for Automobile Chases |
| Port Said Co. for Containers Handling | Alyosr Co. for Automobile Chases |

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| ***Company / Organization Name*** | |
| Damietta for Containers Handling | Alexandria Co. for Oil &Soap |
| Extracted Oil &Derivatives Co. | Arab Spanish Co. for Shipping |
| Sornaga Porcelain Company | Al-Assal Co. for Diving |
| International Navigation Agencies Company | Engineering Co. for Management &Marketing |
| General Egyptian Company for Paper Industries (RACTA) | El-Madina El-Menawara Estate Investment Company . |
| Mido Co. for Manufacturing Paints | El- Hamamsy International Agency |
| Maritime Company for Navigation | Maritime Examination Center (AASTMT) |
| Delta Plastic | Safaga Port |
| American University in Cairo - AUC Management Centre. | International Environment and Marine Service Company IEMS |
| Space Consultant Office for design, supervise and construction services. |  |

1. ***Major Project:***

***15.1 Arab Republic of Egypt:***

1. ***Egyptian Presidency Council of the Ministers:***

Project of Social Fund Development (SFD) in cooperation with Ministry of Industry as a Project Manager for a quality /environmental /health and safety management systems consultant to develop companies system;

The following are but a sample:

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| ***Company / Organization Name*** | |
| Easy Care for cosmetics | Al masreya for engineering industrial |
| Alex for Filters Co. | Al marwa furniture |
| Wood supply Co. | Tasneem textiles |
| Summer-moon smoky foods | Kiprolo for sesame industry |
| Mira for garments | Orbit for Plastics Co. |
| Al-galaad textiles | Wella textile Co. |
| Mekka for Washing machines |  |

1. ***Ministry of Public Health And population***

* Establishing an academy of qualifying leaders and offering consultancies and researches services in the field of Health Care Management “Leaders Academy”

***Ministry of the State Management Development***

* Sharing for the Non-governmental Organizations for controlling the Egyptian government performance through observing the offering of the government services.

1. ***Ministry of High Education and the Scientific Researches***

* Developing and Re-instructing Egyptian Researches Sectorsand Centres;
* Project Manager and Sharing to making Gap Analyses for Egyptian Researches Sectorsand Centres around of Egyptian Countries ;
* Establish an Integrated Managerial System and Re- Organisation for National Authority for Remote Sensing & Space Sciences NARSS in Egypt.

1. ***Ministry of State Environment Affairs***

* Establishing Quality Management System for Environmental Sector Affairs;
* Establishing Quality and Environmental Management System for Recess and Environmental Evaluation Sector.

1. ***Egyptian Ministry for Foreign Trade & Industry:***
2. Conduct GAP Analysis projects, Consultation and Machine Evaluation for the benefit of Industrial Modernization Centre (IMC) As Project Manager. The following are but a sample:

* Elmootasem for Marble & Granite Co.;
* Misr-Espain for Medical Co.;
* Euro-polymers Co.;
* Al-Arabiya for Medical Instruments.;
* Egy-mar for Marble & Granite Co.;
* RayTex Textile Co.;
* El-Borg for Medical Industrial Co.;
* El-Reedy for Cosmetics Co.;
* Misr- Germany for Construction industries Co. (Banninger);
* Al-Arabeya for Gelatine and Medical industry Co.

1. **One of the most important achievements, the agreement of establishment and managing the National Quality Institute (NQI) in Egypt As NQI Executive Director with the Egyptian Organization for standardization & Quality (EOS) which includes:**

* Leads planning to communicate the quality principles awareness';
* Conduct training programmes;
* Conduct international courses (Lead Auditor);
* Quality assurance programmes for companies & Organizations;
* Post graduate programmes;
* Leads consultancy services for companies & Organizations.

1. Establishing Quality management System for Egyptian Organization Standardisation and Quality;
2. Establishing Integrated Managerial System for Industrial Modernization Centre;
3. Establishing Integrated Managerial System for Industrial Training Centre;
4. Developing the Level of the Specialized Egyptian Sectors for Conformity Assessment in the Egyptian Society;
5. Establishing a program Training for Hiring;
6. Sharing in establishing the criteria for the Egyptian Quality Prize;
7. Sharing in putting the criteria of Marketing and Controlling the Quality Vocational licence for Individuals and Organizations;
8. Leads Accreditation of NQI as the National Certification Body;
9. Evaluating the present status of the Egyptian Quality Award Criteria;
10. Leads Establishing an integrated System for certification body accreditation for individuals and provide certificates for training organizations and individuals in vocational training sectors;
11. Establish criteria and implementing Assessment of training providers in Egypt;
12. Master plan for developing the Egyptian technical and vocational education;
13. Implementing Occupational Health and Safety for Industrial Organizations.
14. ***National Sports Council of Egypt***
15. Establishing and managing a specialized centre sports events;
16. Establishing and managing a specialized centre for sports crises management;
17. Establishing and implementing managerial system complying with international quality standard qualifying the sports council and related authorities to be certified International Quality Certificate ISO 9001/2008 from international certification body;
18. Preparing and implementing specialized training courses in sports management field and quality management for complying human competences working at the sport council and related authorities;
19. Implying criteria to comply the managerial human competences in sports sectors achieving sports managers licences;
20. Preparing researches and specialized studies in sports management science and quality management.
21. ***Ministries of Interior Affairs and Transportation***
22. Sharing in establishing and developing the crises and disasters management system in the State Security Investigation;
23. Establishing, implementing and auditing the security plans for all commercial and private ports in Egypt according to the code of international security for ports and shipping (ISPS);
24. Establishing, implementing and auditing the security plans for all Egyptian ships carrying the Egyptian Flag according to the code of international security for ports and shipping (ISPS);
25. Establishing quality management system for all shipping companies and agents related to Egyptian marines shipping sector.
26. ***Ministry of Petroleum and Mining***
27. Establishing quality, environmental, occupational health and safety management system for all companies authorized by the General Egyptian Petroleum organization co-operating with Pertro-Safe company permitted by the minister of petrol decision;
28. Establishing, implementing and auditing the security plans for all ports and drills authorized by the Egyptian petroleum sector according to the code of international security for ports and shipping (ISPS).
29. ***Ministry of Communication and Information***
30. Training project manager for 5000 graduates from Egyptian universities for trained to ORECAL 10 I course in Egyptian cities.

***11. AUC- American University In Cairo - Management Centre***

1. Supervising, Established, Creating, Implementing, Review, Development, Program Committee Lead & Coordination That Academic/Professional Diploma of Quality Excellence in Education;

THAT process of the program design elements including its courses according to the program elements are in line with the AUC Curriculum regulations & Templates such include course: (Education System, Total Quality Management, Quality Assurance System ISO 9001/2008, Supply Chain Management, EFQM, Accreditation in Education Sectors, Project);

***15.2 State of Kenya Presidency Council of the Ministers:***

**Agreement to establishment and the Kenya National Quality Institute (NQI) in Kenya As NQI Main Consultant with the Kenya Organization for standardization which includes:**

* Establish Institute Management system and policies;
* Develop planning to communicate the quality principles awareness';
* Establish training programmes;
* Conduct international courses (Lead Auditor);
* Quality assurance programmes for companies & Organizations;
* Establish Curriculum for Post graduate programmes in Management System.

***15.3 Republiqe Federale Islamique Des Comoros:***

**Agreement to Developing countries In Comoros as Member of Main Consultant Comity to The President of Comoros which includes:**

* Master Plan for Developing All governmental & Privet Sectors;
* The optimal exploitation for the available resources in Comoros.

***15.4 Libyan Arab Jamahiriya***

* Establishing, managing and implementing The Human Resources and Quality Institution;
* Establishing a branch of the Arab Academy in Libya;
* Establishing crises and disasters management system in the general local comity for general security in Libya;
* Establishing crises and disasters management system in the national security council in Libya;
* Establishing crises and disasters management system in the general local comity for the maritime transportation in Libya ;
* Establishing simulator for sailing and ships manoeuvring in the maritime studies Academy in Libya;
* Establishing simulator for tactics training unit in the maritime studies Academy in Libya;
* Establishing crises and disasters management system in the general organization for ports, light houses and maritime transportation;
* Establishing simulator for environmental protection for the general local petroleum comity;
* Consultancy & Training Services Messer’s General National Maritime Transport Company GNMTC.

***15.5 Kingdom of Saudi Arabia***

* Establishing and managing a branch for the quality and productivity institution in Saudi Arabia;
* Adaptation and Supervise of the post graduate programs in quality management in Saudi Arabia;
* Establishing quality management system for the Saudi Kingdom National Guard;
* Establishing quality management system for the Saudi national border guards.

***15.6 The Jordanian Hashmy Kingdom***

* A counsellor to establish an integrated management system for the Arab Gas Lines;
* A general counsellor to establish & maintain an integrated management system for Fajr Egyptian and Jordanian company for supporting and transporting natural gas.

***15.7 Arab Republic of Syria***

* Establishing a training centre for technical support and crises management for environmental sector in the Ministry of National management and environment in Syria;
* Establishing a national system for rising the vocational training qualification and technical education in the environmental sector.

***15.8 Sultanates of Oman***

* Establishing a branch for the quality and production institution;
* Adaptation, Supervise and implement of the post graduate programs in quality management in Oman.

***15.9 Others Clients***

* Working as Management Consultant, Team Leader & Project Manager for developing systems : quality, environmental, health and safety management systems meeting the requirements of the ISO 9001, ISO 14001 and OHSAS 18001 standards respectively, HACCP 22000, ISO/TS 16949, ISM Code, Management Systems, Business Process Re-engineering, Business Process Re-structures, Re-Organizations, Planning, Business Development, Quality Cost, Quality Assurance Systems, Integrated Systems, Improvement Systems, Maintaining Systems, Auditing Systems, Select & Evaluating Supply Systems, International Shipping /Port Systems According ISPS code and much more; The pre-qualification in this domain contains a long list of clients (Companies and organizations) both in Egypt and in the Arab countries working in various sectors of manufacturing and service industries (Table 14.4).

1. ***Accredited Training Programs Key qualifications:***

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| --- | --- | --- |
| **Year** | **Training Program** | **Accredited By** |
| **2009** | OHSAS Lead Auditor by **P&QI** | **IRCA** |
| **2008** | ISO14001:2004 Conversion **BVQI** | **IRCA** |
| **2008** | Certified Lead tauter – Quality Management Systems | **IRCA** |
| **2008** | Certified Lead tauter – Environmental Management Systems | **IRCA** |
| **2007** | Certified Excellence Model and its practical application | **CQI** |
| **2007** | Certified London Excellency Model | **CQI** |
| **2006** | Environmental Lead Auditor by **DNV** | **IRCA** |
| **2006** | Quality Lead Auditor by **P&QI** | **IRCA** |
| **2005** | Environment Management Professional Program **(AASTMT) *6 courses.*** | **P&QI** |
| **2001** | Quality Lead Auditor by **DNV** | **IRCA** |
| **2000** | International Quality Rating System | **DNV- UK** |
| **1998** | Environmental Lead Auditor by **SGS** | **EARA** |
| **1996** | Environmental Auditing by **BVQI** | **IRCA** |
| **1996** | Quality Auditing by **BVQI** | **IRCA** |

1. ***Certified Training Programs:***

|  |  |  |
| --- | --- | --- |
| **Year** | **Training Program** | **Certified By** |
| **2010** | Total productivity maintenance | **PQI** |
| **2009** | Strategic human resources planning | **PQI** |
| **2009** | Problem solving techniques | **PQI** |
| **2008** | Total Quality management principles | **NQI** |
| **2008** | International Quality Safety System | **DNV** |
| **2007** | Train the Trainer | **NQI** |
| **2007** | EFQM Assessor | **CQI** |
| **2006** | Strategic Marketing for top management | **PQI** |
| **2006** | Reliability engineering | **NQI** |
| **2005** | Organisation Assessment against (EFQM) | **CQI** |
| **2005** | Human Resources Management | **NQI** |
| **2004** | Risk Analysis | **PQI** |
| **2004** | Negotiation across Cultures | **PQI** |
| **2002** | Total Quality Management | **PQI** |
| **1999** | Quality costing | **PQI** |
| **1999** | Strategic Decision – Making | **PQI** |
| **1999** | Statistical techniques | **PQI** |
| **1998** | Strategic logistics management | **PQI** |
| **1998** | Quality Documentation | **BVQI** |
| **1997** | Environmental management systems | **PQI** |
| **1996** | Internal Auditing | **BVQI** |
| **1996** | Quality Awareness | **PQI** |

1. ***Major Courses Delivered:***

* QMS / EMS / OHSAS Awareness;
* QMS / EMS / OHSAS Introduction;
* QMS / EMS / OHSAS Upgrading;
* QMS / EMS / OHSAS Documentation;
* QMS / EMS / OHSAS Implementation;
* QMS / EMS / OHSAS Internal Auditing;
* Measurement & Statistical Techniques;
* Customer Satisfaction;
* TQM;
* Quality Assurance;
* Quality Management.

1. ***Others Training Courses Delivered:***

* ***Quality Courses:***

|  |  |
| --- | --- |
| Quality Management in Health Care | Quality Control |
| Process Mapping | Towards understanding the concept of quality in manufacturing |
| Total Quality Management | Towards understanding the concept of quality in services |
| Awareness of ISO 9001 Requirements | Quality from control, through assurance to management |
| Documents & Records preparation for ISO 9001  Requirements | Implementation of Standard Based on Management System |
| Internal Audit for ISO 9001 | Re-engineering |
| How To Implement Quality Assurance Systems. | Quality Program |
| Quality Assurance | Awareness of ISO 19011 Requirements |

* ***Environmental Courses:***

|  |  |
| --- | --- |
| Awareness of ISO 14001 Requirements | Environmental Management Concepts |
| Documents & Records preparation for ISO 14001 Requirements | Internal Audit on ISO 14001 Requirements |
| How To Implement Environmental Systems. |  |

* ***Health and Safety Courses:***

|  |  |
| --- | --- |
| Awareness of OHSAS 18001 Requirements | Documents & Records preparation for OHSAS 18001 Requirements |
| How To Implement OHSAS Systems. | Internal Audit on OHSAS 18001 Requirements |

* ***Statistical Courses:***

|  |  |
| --- | --- |
| Basics of Statistics for Decision Making | Statistical Seven Tools In Seven Days |

* ***Specialist Courses:***

|  |  |
| --- | --- |
| Standards' development | Advanced Topics in Quality Management |
| Understanding Quality Concepts | Benchmarking Work Shop |
| Quality Management | Accreditation / Certification Process |
| Competition in Global Environment | Business Process Re- engineering |
| Contemporary Management | Group Dynamics / Team Belding |
| Customer Relationships Management | Quality Assurance & Management Systems |
| Conformity Assessment Process / Bodies |  |

* ***Managerial Courses:***

|  |  |
| --- | --- |
| Communication Skills | Managerial Skills for Human Resources |
| Planning Organization & Follow-Up | Warehouse management |
| Crisis Management | Human Resource management Program |
| Problems Solving & Decision Making | Offers & Suppliers Evaluation Strategy |
| Negotiation Skills |  |

* ***International Courses:***

|  |  |
| --- | --- |
| ISO 9000:2000 series Auditor/Lead Auditor Course - Certified by IRCA | Environmental Management systems Auditor/Lead Auditor - Certified by IRCA |
| Process Design and Performance Improvement - Certified by CQI | Root Cause Analysis - Certified by CQI |
| The Excellence Model and its practical application | OHSAS Management Systems Auditor\ Lead Auditor |

1. ***Sports ( hobbies ):***

* **Now-a-days** Writing - Reading - Swimming - Billiard – Football.

1. ***Extra-curricular:***

* **Social :** 1.Union of Arab Ambassadors for Children (Board Member & General Consultant for Businesses developing).
* **Sporting :**

1. Wade Degla Sporting Club;
2. ELshams Sporting Club;
3. ELkatamya Club.

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